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EXECUTIVE SUMMARY

A visionary, multi-faceted Chief Financial Officer and Strategic Corporate Finance Leader with over 20 years of high-impact experience directing multi-billion-dollar utility portfolios, capital restructuring, and complex financial operations. Proven track record in leveraging corporate treasury frameworks to optimize capital structures, mitigate liquidity risk, and transform large-scale public utilities into bankable, investment-grade entities. Expert in mobilizing and structuring mega-scale energy infrastructure project financing with international syndicates (including the World Bank, AfDB, and commercial syndications), while implementing rigorous compliance frameworks to meet stringent international institutional covenants. A pioneer in integrating Artificial Intelligence (AI) workflows, predictive risk analytics, and Business Process Re-engineering (BPR) to revolutionize corporate governance, strategic procurement, and financial reporting lifecycle efficiency.

CORE COMPETENCIES

- **Capital Markets & Project Finance:** Structuring Debt/Equity, Syndicated Commercial Loans, DFI/ECA Fund Mobilization, Institutional Covenants.
- **Utility Financial Engineering:** Cost-Reflective Tariff Modeling, Bankability Assessments, Power Purchase Agreements (PPAs), Generation/Transmission Asset Evaluation.
- **Corporate Treasury Strategy:** Capital Structure Optimization, Liquidity Risk Management, Cash Flow Visibility Engineering, Investment Strategy.
- **Strategic Procurement Oversight:** Automated Supply Chain Governance, USAID Procurement Systems, AI-Enabled Internal Controls & Fraud Prevention.
- **Digital Transformation & BPR:** Enterprise Oracle & Sage ERP Architecting, Power Automate/AI Workflows, Month-End Automation.
- **International Standards & Governance:** Advanced IFRS & IPSAS Implementation, Public Debt Auditing, Clean Statutory Reporting.

PROFESSIONAL EXPERIENCE

SENIOR MANAGER – CORPORATE FINANCE OPERATIONS

ZESCO Limited, Lusaka, Zambia | April 2022 – Present

Role Accountabilities:

Direct integrated financial and operational strategies across national power generation, transmission, and distribution networks, managing a USD 1.5 billion corporate budget and leading 100+ high-level institutional stakeholder relationships.

- **Capital Mobilization & Project Finance:** Strategically co-structured and facilitated large-scale energy infrastructure project financing portfolios with global DFIs and commercial syndicates. Key engagements include structural alignment with the World Bank and the African Development Bank (AfDB), project financing execution with Chinese Banks (e.g., Industrial and Commercial Bank of China for Kafue Gorge Lower Hydro-Power Project infrastructure loops), and leading corporate financial compliance for multi-million-dollar Syndicated Loans with ABSA and ZANACO for national power grid reinforcement projects.
- **Covenant Governance & Compliance:** Designed, implemented, and monitored rigorous compliance and reporting frameworks to satisfy complex financial covenants demanded by international lenders and institutional investors, embedding these tracks seamlessly into the daily financial workflows of the utility group.
- **Utility Treasury & Capital Optimization:** Spearhead corporate treasury management operations, providing the practical and theoretical frameworks required to optimize the utility's capital structure, aggressively manage macro liquidity risks, and position the utility group as a creditworthy, investment-grade entity.
- **Infrastructure Bankability & Tariff Modeling:** Personally oversee the generation of complex financial data, forward-looking financial projections, and cost-reflective analyses utilized directly in national regulatory tariff modeling reviews. Evaluate the financial viability and long-term ROI of multi-megawatt generation assets and thousands of kilometers of transmission lines, framing and certifying these initiatives as highly bankable energy infrastructure investments.
- **AI Transformation & Procurement Controls:** Revolutionized the efficiency and governance of the corporate procurement and supply chain lifecycle by architecting and deploying AI-driven Power Automate workflows. Engineered automated vendor master data verifications, real-time transaction anomaly detection, and automated payment matching protocols.

Key Achievements:

- Saved USD 2.5 million annually and eliminated duplicate payments by replacing manual controls with automated AI vendor and payment verification workflows.
- Reduced month-end closing time by 66% (from 15 days down to 5 days) through comprehensive Oracle Financial Reporting system re-engineering across all business units.
- Slashed payment fraud attempts by 95% using machine learning integration for real-time payment anomaly dashboards.
- Boosted corporate cash flow visibility by 40% through real-time financial and treasury tracking dashboards.
- Reduced annual statutory audit preparation timelines by 60% while maintaining pristine compliance with IFRS reporting standards.

CHIEF OFFICER – FINANCE AND OPERATIONS

Inde Credit Company Limited, Lusaka, Zambia | October 2018 – December 2021

- **Role Accountabilities:** Held dual strategic oversight over enterprise-wide operational excellence initiatives and financial strategy, managing a multidisciplinary workforce of 200+ staff across a multi-location shared services model.
- **Financial Restructuring & Transformation:** Directed the corporate 5-year strategic blueprint, managing a comprehensive business process re-engineering (BPR) campaign that integrated Sage 200 ERP and Robotic Process Automation (RPA) into core operational loops.
- **Treasury & Market Expansion:** Directed corporate treasury operations, asset-liability matching, and investment strategies that supported aggressive market expansion and strategic partnership development with commercial banks and institutional investors.

Key Achievements:

- Achieved a 25% increase in business growth and improvement in operational efficiency through successful execution of the 5-year corporate strategy.
- Reduced operational overhead costs by 10% by designing and implementing a standardized cross-location shared services model governed by rigid Service Level Agreements (SLAs).

FINANCE MANAGER

Zambia Civil Aviation Authority (ZCAA), Lusaka, Zambia | July 2015 – June 2018

- **Role Accountabilities:** Selected as the foundational finance executive to establish the Authority from its inception. Formulated and executed all institutional financial policies, long-term strategic forecasting, annual capital budgets, and risk management frameworks.
- **Capital Infrastructure Control:** Managed the financial oversight, drawdowns, and regulatory audits of multi-million-dollar capital projects, including international airport upgrades and national aviation safety infrastructure improvements.

Key Achievements:

- Engineered a 40% expansion in annual revenue by spearheading the introduction of a passenger safety levy through the IATA billing system, optimizing ticketing, and unlocking innovative aeronautical revenue streams.
- Secured clean, unqualified statutory audit reports for 3 consecutive years by enforcing strict compliance with financial regulations and transition to full IPSAS accuracy.

DIRECTOR – FINANCE & OPERATIONS

ACDI/VOCA – PROFITPlus Project, Lusaka, Zambia | August 2012 – April 2015

- Role Accountabilities: Commanded the financial, procurement, and administrative execution of a five year USAID International infrastructure and humanitarian program funded by major global development partners.
- Strategic Procurement & Supply Chain Systems: Held total accountability for the alignment and enforcement of strict USAID Procurement Systems. Managed strategic vendor selection, contract negotiations, international logistics, and high-value equipment acquisitions, ensuring flawless compliance with federal funding guidelines.
- Diplomatic & DFI Stakeholder Relations: Managed formal protocol and diplomatic-level coordination with host ministries, diplomatic missions, and international delegations from USAID, SIDA, and UN agencies.

Key Achievements:

- Expanded the donor funding portfolio by 40% through international partnership development and flawless project execution.
- Delivered 100% compliance with zero audit findings across multiple complex international audits and comprehensive donor evaluations.
- Established international-standard safeguarding, SEA prevention frameworks, and security protocols protecting 200+ partners and staff across multiple regional sites.

SENIOR AUDITOR – QUALITY CONTROL AND PLANNING

Office of the Auditor General, Lusaka, Zambia | November 2005 – July 2012

- Role Accountabilities & Achievements: Led comprehensive, statutory, and performance audits focused specifically on Public Debt Management, Government Investment Activities, and State-Owned Enterprise portfolios. Developed rigorous audit methodologies, conducted high-level sovereign risk assessments, evaluated internal controls for large-scale government ministries, and trained/mentored junior audit teams.

REGIONAL FINANCE OFFICER (SOUTHERN AFRICA)

AFRONET for Human Rights and Development, Lusaka, Zambia | November 1997 – July 2005

- **Role Accountabilities & Achievements:** Coordinated financial operations, multi-currency budget alignments, and donor compliance across nine African countries. Mobilized USD 5 million in capital resources by securing new funding pipelines from institutional donors including SIDA and Norwegian Church Aid. Successfully engineered and deployed a unified, regional financial reporting system that dramatically enhanced reporting accuracy.

EDUCATION & PROFESSIONAL DESIGNATIONS

- MBA in Accounting and Finance – University of Zambia, Lusaka (2018)
- Fellow (FZICA) – Zambia Institute of Chartered Accountants (Membership No: 2019)
- Fellow (FCCA) – Association of Chartered Certified Accountants, UK (Membership No: 2009)
- Professional Certificate – Association of Corporate Treasurers (ACT, UK, 2015)
- Professional Certificate – International Public Sector Accounting Standards (IPSAS), (2021)
- United Nations Financial Certifications: Orientation to IPSAS (2016) | Accruals Accounting (2016) | Accounting for Property, Plant and Equipment (2016)

TECHNICAL SKILLS

- **Enterprise ERP Platforms:** Oracle Financials Cloud, SAGE 200 ERP, Pastel Evolution, ERP System Business Process Re-engineering (BPR).
- **Automation & AI Analytics:** Power Automate, AI Workflow Architecting, Machine Learning Fraud Controls, Big Data Financial Analytics.
- **Financial Models:** Cost-Reflective Tariff Frameworks, Utility Capital Asset Pricing Models (CAPM), Project Finance Bankability Models.

REFERENCES

Excellent Professional and Ministerial References Available Immediately Upon Request.