

Get the Full Pathway Guide

Four personas. Four 90-day roadmaps. One credential. The complete “**how to become a risk manager**” field guide — with module maps, interview prep and a salary-negotiation script.

Whatever you do today, there’s a route to risk.

Salary guide

Career roadmap

AI governance roles

Hiring trends

Inside this guide

Every persona roadmap printed in full — the same plans CISO31K alumni followed from their starting point to a risk-manager offer.

- ▶ 4 persona 90-day roadmaps
- ▶ Module-to-persona mapping
- ▶ Resume + LinkedIn rebuild checklist
- ▶ Salary negotiation script (Glassdoor 2026)
- ▶ 6-module CISO31K syllabus reference

Salary targets per persona from Glassdoor 2026; roadmaps are illustrative plans. A GSDC reference guide.

[START HERE](#) · [FIND YOUR PERSONA](#)

Four routes, one destination

The pathway quiz sorts you into one of four personas in five questions. Each has its own 90-day plan — but all four lead to the same place: CISO31K and a risk-manager role.

5 quick questions →

Background?

Current role?

Goal salary?

Timeline?

Sector?

The four personas

Career Switcher

\$112–135K

New to risk, building a base & a portfolio

1

Audit Pro

\$135–175K

From internal audit into owning risk

2

Risk Specialist

\$175–228K

Already in risk, levelling up to senior/ERM

3

Business Leader

\$200–385K

Manager/exec adding board-level credibility

4

50% OFF

Every route ends at CISO31K

Whichever persona you are, the credential is the same one employers screen for — now half price.

[Start my pathway →](#)

PERSONA 1 · 90-DAY ROADMAP

1

Career Switcher

You're coming into risk from another field. The goal: the language of ISO 31000 and a starter portfolio, fast.

SALARY TARGET
\$112–135K

DAYS 1–30

Foundations

- › CISO31K Modules 1–2
- › Learn ISO 31000 vocabulary
- › Build a risk-vocabulary baseline

OUTCOME

You can explain ISO 31000 clearly

DAYS 31–60

Build

- › Modules 3–4
- › Build a register + matrix
- › Use a domain you already know

OUTCOME

A starter portfolio of artifacts

DAYS 61–90

Launch

- › Modules 5–6
- › Rebuild resume & LinkedIn
- › Apply to analyst / coordinator roles

OUTCOME

Interviews for entry risk roles

Priority modules

M1

M2

M3

M4

FIRST WIN

A risk register built on a domain you already understand — proof you can apply the framework, not just recite it.

50% OFF TODAY

Switch careers with proof in hand

CISO31K gives newcomers the credential and portfolio to be taken seriously — 50% off today.

Claim 50% off →

PERSONA 2 · 90-DAY ROADMAP

2

Audit Pro

You have an internal-audit / controls background. The goal: turn “flagging findings” into “owning risk.”

SALARY TARGET
\$135–175K

DAYS 1–30

Reframe

- › Modules 1–3
- › Map audit work to the ISO 31000 process
- › Translate findings into risk language

OUTCOME

Audit fluency, reframed as risk

DAYS 31–60

Deepen

- › Modules 4–5
- › Bowtie + treatment on a real finding
- › Quantify the exposure

OUTCOME

A treatment plan + bowtie artifact

DAYS 61–90

Position

- › Module 6
- › Lead with assurance + framework
- › Target Risk Manager roles

OUTCOME

Interviews for manager-level roles

Priority modules

M1

M3

M5

M6

FIRST WIN

A past audit finding converted into a full risk-treatment plan — the artifact that proves you can own the whole cycle.

LIMITED TIME

Trade findings for ownership

Your audit experience + CISO31K is a fast track to risk-manager pay. Enroll while it's open.

[Enroll now →](#)

PERSONA 3 · 90-DAY ROADMAP

3

Risk Specialist

You're already in risk. The goal: formalise ad-hoc work and level up to senior / enterprise risk.

SALARY TARGET
\$175–228K

DAYS 1–30

Frameworkize

- › Modules 2–3
- › Put ad-hoc work under ISO 31000
- › Draft a framework charter

OUTCOME

A documented framework

DAYS 31–60

Scale

- › Modules 4–5
- › Enterprise heat map
- › ERM integration

OUTCOME

A portfolio-level risk view

DAYS 61–90

Lead

- › Module 6
- › Assurance + board reporting
- › Target Senior / ERM roles

OUTCOME

Senior-level interviews

Priority modules

M2

M4

M5

M6

FIRST WIN An enterprise heat map leadership can read in one glance — the jump from managing risks to running the function.

VALID 48 HOURS

Level up from specialist to lead

CISO31K formalises what you already do and opens the senior band. Reserve your seat in 48 hours.

[Reserve your spot →](#)

PERSONA 4 · 90-DAY ROADMAP

4

Business Leader

You're a manager or executive adding a recognised risk credential for CRO-track and board credibility.

SALARY TARGET
\$200–385K

DAYS 1–30

Govern

- › Modules 1–2
- › Risk appetite & governance overlay
- › Set the mandate

OUTCOME

A risk-appetite statement

DAYS 31–60

Integrate

- › Modules 3–5
- › Embed risk into strategy
- › Connect risk to decisions

OUTCOME

An integrated risk view

DAYS 61–90

Assure

- › Module 6
- › Assurance + board reporting
- › Position for Head of Risk / CRO

OUTCOME

Executive-level credibility

Priority modules

M2

M5

M6

FIRST WIN

A board-ready risk-appetite statement — the document that signals you can lead risk at the top table.

RELATED

Add the credential the board respects

CISO31K gives leaders the ISO 31000 fluency that underpins a CRO-track move.

Start learning →

Which modules matter most for you

All four personas complete all six modules — but each leans hardest on a few. A filled dot means “prioritise this one.”

Module	Switcher	Audit Pro	Specialist	Leader
M1 · Foundations & ISO 31000	●	●	○	●
M2 · Principles, Framework & Leadership	●	○	●	●
M3 · Risk Management Process	●	●	●	●
M4 · Risk Assessment Techniques	●	●	●	○
M5 · Treatment, Bowtie & ERM	○	●	●	●
M6 · Monitoring, Audit & Assurance	○	●	●	●

● Prioritise ○ Cover

The six modules

- M1 Foundations of Risk & ISO 31000:2018**
 Concepts, vocabulary, why a framework matters.
- M2 Principles, Framework & Leadership**
 The 8 principles, governance, embedding risk.
- M3 Risk Management Process / Lifecycle**
 Scope, context, criteria; the end-to-end cycle.
- M4 Risk Assessment Techniques**
 Register, matrix, heat map; analysis & evaluation.
- M5 Risk Treatment, Bowtie & ERM**
 Options, controls, residual risk, ERM.
- M6 Monitoring, Audit & Assurance**
 Review, reporting, conformity, audit checklist.

TOOLKIT INCLUDED

Study smart, to your persona

CISO31K's six modules ship with the toolkit — map them to your route and finish ready.

Unlock the program →

Make recruiters find you — and pick you

Day 61 onward in every roadmap. Rebuild your assets around the credential, then prep the answers that win the room.

Resume + LinkedIn rebuild checklist

Asset	Fix	Why it works
Headline	"ISO 31000 Risk Manager (CISO31K)"	Matches recruiter search terms
Summary	Lead with framework + outcomes	Signals you own the process
Experience	Quantify risk reduced / controls shipped	Proof over duties
Skills	ISO 31000, ERM, risk assessment, audit	Feeds the keyword filters
Featured	Pin your CISO31K credential	Instant credibility

Interview prep checklist

- ✓ Explain ISO 31000 in 60 seconds
- ✓ Walk a risk through the full lifecycle
- ✓ Defend a treatment & residual-risk call
- ✓ Show a heat map you built
- ✓ Tie a control to a business outcome
- ✓ Describe a bowtie for a key event
- ✓ Separate risk appetite from tolerance
- ✓ Quantify risk you've reduced

SEATS FILLING

Walk in with a portfolio, not a promise

CISO31K gives you the artifacts and the answers that turn interviews into offers.

Hold my seat →

SALARY NEGOTIATION SCRIPT (GLASSDOOR 2026)

Turn the offer into the number

Anchor on your persona's salary target and the credential. Three lines that do the work.

1 · Anchor

"Glassdoor 2026 puts this role's range at [persona target]. With my ISO 31000 certification and portfolio, I'm targeting the upper half of that band."

2 · Justify

"I run the full risk process — register, heat map, treatment, audit — so I add value from week one rather than ramping for a quarter."

3 · Close

"If we can land at [target], I'm ready to sign. Can we make that work?"

Why the pathway pays off

AI governance roles

- ✓ ISO 31000 is the base layer for AI risk roles
- ✓ Risk + AI literacy commands a premium
- ✓ New governance reqs open every quarter

Hiring trends

- ✓ 7,000+ open USA risk roles right now
- ✓ Certified candidates shortlist faster
- ✓ Median alumni report a +47% salary lift

FINAL CALL · 50% OFF

Pick your route. Get certified.

Every persona ends at CISO31K — the ISO 31000 certification employers screen for, at 50% off.

[Start my pathway →](#)